

propulsion & energy systems for marine applications

# PERFECT SOLUTIONS FOR PERFECT YACHTS YOU CAN COUNT ON.



24/7

WORLDWIDE YACHT SERVICE

**MAK**

**ZEPPELIN**<sup>®</sup>  
Power Systems

**CAT**<sup>®</sup>

# IS YOUR YACHT READY TO SAIL INTO THE NEW SEASON?

## **ENGINES – SYSTEMS – SALES – SERVICE: ALL FROM ONE SOURCE**

Zeppelin Power Systems is the official partner of Caterpillar for Cat and MaK engines and a leading provider of drive, propulsion, traction and energy systems. It is a legal entity of the Zeppelin group with over 7,700 employees and a turnover of 2.43 bn euros and has been partnering with Caterpillar for 60 years. With about 800 employees, Zeppelin Power Systems offers their customers individual, highly efficient system solutions with comprehensive services for industrial and marine applications, the oil and gas industry, rail vehicles and power generation.

Seagoing and inland waterway ships, mega yachts and workboats – Zeppelin Power Systems is your partner for the sales, engineering and service of powerful Caterpillar Cat, MaK and EMD engines. We offer diesel, gas and dual-fuel engines for main and auxiliary propulsion, emergency generators, propellers and complete propulsion units and systems. Diesel-mechanical, diesel-electric or gas-electric propulsion systems or hybrid solutions – we deliver individual solutions, all from one source and customised to your application.

## **PERFECT SOLUTIONS FOR PERFECT YACHTS**

We provide engineering expertise. Whether you require maintenance, components, a refit, a replacement engine or a new transmission:

- we offer advice, estimate pricing and carry out the work;
- you receive all services from one source.

## **A GLOBAL SERVICE NETWORK FOR EXCLUSIVE, EFFICIENT AND FAST SERVICE**

We offer technical expertise, fast response times and highly qualified service staff who are able to solve any problem at any time. Zeppelin Power Systems, together with Caterpillar's global service network, ensures access to prompt, quality repairs by trained technicians.

## **ALWAYS THERE FOR YOU – AND WITH YOU ON-SITE WITHIN THE SHORTEST TIME**

We understand how important smooth processes and uninterrupted operations are for you. That is why we are committed to providing holistic advice – from the first preliminary discussions and the beginning of a project throughout the entire project period. You receive reliable cost estimates

and cost control as well as high availability and reliability. We also provide support over the entire life of the engine: our product support team is always ready with technical advice and assistance.

The combination of our services means that we are usually able to provide you with a solution in a single visit in case of repair.

## **MAINTENANCE AGREEMENTS – TAILORED TO YOUR NEEDS**

We offer you absolute safety and reliability so that you can make optimal plans for the use of your yacht.

## **YOUR BENEFITS:**

- an individual solution, customised to meet your needs
- efficiency: repair and maintenance dates can be planned
- reliable service
- foreseeable costs
- a dedicated personal contact

## **OVERHAUL PROTECTION COVERAGE (OPC)**

You can request an extended warranty on all replaceable components, choosing a period of validity of up to 60 months.







### **OIL DIAGNOSIS – COMMITTED TO KEEPING YOUR EQUIPMENT MOVING**

Oil can tell you many things. The Zeppelin oil and coolant diagnosis provides you with valuable information about the condition of the engine, transmission, hydraulics and cooling system of your yacht. Your components will work better and last longer, making them more economical overall. We have our own fully equipped oil laboratory, staffed by specially trained chemists who carry out over 100,000 oil diagnoses each year. State-of-the-art laboratory technology, a comprehensive database and decades of experience are at the foundation of our practical approach to analysis, which delivers conclusive results.

### **SCHEDULED OIL SAMPLES – REGULAR OIL DIAGNOSIS AT A FIXED PRICE**

The easiest way to take advantage of the Zeppelin oil diagnosis service is as part of a service contract. In this case, our service technicians will take regular oil samples and send them to our oil laboratory. Of course, you can also request a one-off oil analysis from your Zeppelin service advisor. We are able to provide a convenient sampling set to any customers who prefer to take their own oil samples.

### **YOUR BENEFITS:**

- optimised oil change intervals, tailored to suit operating conditions
- minimum wear of the high-quality components through the optimum use of operating fluids
- continuous status monitoring of the engine, transmission and hydraulic system
- dates for the use of engines and maintenance can be planned more effectively

### **REMOTE TROUBLESHOOTING – EVERYTHING UNDER CONTROL**

We keep an eye on your engine parameters and can take action before anything happens. To this end, we are in contact with your technical director or chief engineer. If the need arises, we can carry out data mining and troubleshooting by phone and intervene without delay.

### **YOUR BENEFITS:**

- damage prevention
- access to our technical support team at any time

### **GLOBAL SPARE PARTS SERVICE – A PERFECT FIT**

We know which components you need. You receive only genuine Cat® spare parts, and they are a perfect fit for your engine model and series – ensuring the maximum efficiency of your engine and optimised running costs.

### **YOUR BENEFITS:**

- we deliver 98% of all spare parts within 24 hours
- you receive a 12-month guarantee on all parts
- affordable overhauls possible with spare parts (Cat Reman parts)



### **EXTENDED SERVICE COVERAGE (ESC)**

ESC offers coverage beyond the standard warranty period and is transferable – so it may increase the resale value of your Cat Marine engine. The broad range of coverage options, which can be customised to suit your individual needs, combined with simple pricing terms provides confidence and peace of mind regarding your engine's performance today and tomorrow.

# PERFECT SERVICE

## YOU CAN COUNT ON 24/7 – WORLDWIDE.

Cat Marine Service (24 hours)

Phone +49 172 8275172



**Kismet, powered by:**

- propulsion engines 2× Cat 3512 DITA
- auxiliary engines 3× Cat C18 DITA
- emergency engine 1× Cat C9

### CONTACT US FOR MORE DETAILS

We look forward to hearing from you!

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### LET'S DO THE WORK.™

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**Northern Star, powered by:**

- propulsion engines 2× Cat 3516 DITA
- auxiliary engines 3× Cat C18 DITA
- emergency engine 1× Cat C9

**ZEPPELIN®**  
Power Systems

